

# LUXOTA AI TRAVEL PORTAL

Unlock the power of collaboration!

Portal • Network • DCS • Med-Tour • Travel-Dir



**Luxota Travel Technology UAE.**

5B/F - 5th Floor, Hamarain Center, Abu Baker Al-Sediq Street ,Dubai UAE.

[www.luxota.net](http://www.luxota.net) Tel. : +971 (4) 329 9441



## About Luxota FZCO

Luxota FZCO is a travel technology company based in the UAE that provides comprehensive IT solutions to a range of audiences, including travel agencies, DMCs, tour leaders, hotels, charter flights, and organizations that need travel solutions to reward their employees. Our platform has been designed with your business in mind, and we are dedicated to supporting our clients every step of the way.

Our platform provides easy access to real-time inventory and pricing for travel agencies, along with tools for managing bookings, invoicing, and payments. DMCs and tour leaders can benefit from our itinerary management tools, which allow you to easily create, manage, and share custom itineraries with your clients. Hotels can benefit from our distribution and connectivity solutions, which help you reach more customers and increase your revenue. Charter flights can benefit from our aviation management solutions, which help you streamline your operations, improve your efficiency, and reduce your costs. Organizations looking to reward their employees can benefit from our incentive travel solutions, which help you create unforgettable travel experiences that motivate and inspire your team.

At Luxota, we are dedicated to providing you with the best travel technology solutions in the industry. Our state-of-the-art technology, user-friendly interface, real-time reporting and analytics, customizable dashboards, and dedicated technical support ensure that you have everything you need to succeed. We believe that success comes from providing exceptional service, and we are committed to supporting our clients every step of the way. Choose Luxota for a comprehensive travel technology solution that will transform the way you do business in the travel industry.



## Travel ERP Solution: Luxota's 7 Modules

When it comes to managing a travel business, using a normal selling platform may no longer suffice. In today's competitive travel industry, businesses require a comprehensive solution that can handle various aspects of their operations. That's where a travel ERP solution like Luxota comes in.

Luxota's ERP solution is specifically designed to cater to the needs of travel businesses. With seven modules covering all aspects of the business, the solution provides an all-in-one platform that streamlines operations and drives efficiency. These modules include supply chain management, marketing and branding, booking engine and selling, accounting and finance, support and CRM, administration reports, and human resource management.

### Supply Chain

The supply chain management module allows businesses to manage their suppliers, contracts, and inventory in real-time, ensuring they always have access to the latest data.

### Marketing and branding

The marketing and branding module provides tools for managing marketing campaigns, social media accounts, and branding activities.

### Booking engine & sell

The booking engine and selling module allows businesses to manage bookings, payments, and invoicing, all from one central location.

### Accounting & Finance

The accounting and finance module provides complete financial management tools, including invoicing, billing, and reporting.

### Support and CRM

A support and CRM module, which provides customer service and support tools.

### Administration Reports

An administration reports module, which provides real-time data and analytics for decision-making.

### Human resource management

Human resource management module, which allows businesses to manage their staff and payroll.

# Advantages

## 1. Travel Services

Luxota is a one-stop-shop for travel needs, offering services such as flights, hotels, tours, sightseeing, visas, and activities. Luxota is constantly expanding its offerings and will soon add car rentals, cruises, insurance, and train tickets. With various options to cater to different preferences and budgets, Luxota sources its services from both external webservices and local suppliers.

## 2. Management Suite

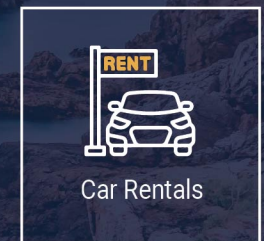
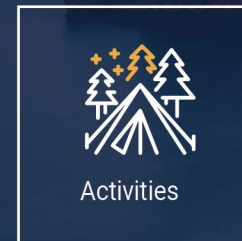
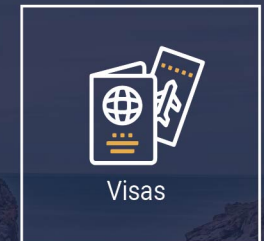
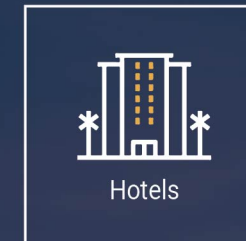
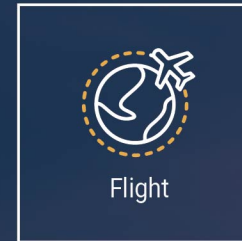
The Management Suite is the beating heart of Luxota's platform, providing users with complete control over their travel business. With over 300 powerful features, this suite is designed to help businesses monitor and optimize every aspect of their operations, from finance and accounting to marketing and customer support.

## 3. Agile Development

Luxota adopts an agile approach to their development process, releasing new versions of their platform every three weeks. The development team is dedicated to delivering high-quality solutions that cater to each customer's unique requirements. With this approach, Luxota can quickly respond to market changes and evolving customer needs.

## 4. Secure Cloud Platform

Luxota prioritizes security and reliability, holding certifications from Crashtest Security in London and other security organizations. The platform is consistently monitored for potential breaches, with a backup plan in place to protect all customer data stored in multiple locations.



# API Suppliers

## Flights

Luxota's API supplier section provides access to travel data through integration with several Global Distribution Systems (GDSs), Computer Reservation Systems (CRSs), and airlines. Major GDSs like Sabre, Amadeus, and Travelport provide access to a wide range of travel data, while CRSs offer airline inventory and booking management systems. The API supplier also integrates with several airlines, providing real-time access to flight schedules, pricing, and availability directly from the airlines.


## Payment gateways

The Luxota platform has integrated with multiple payment gateways and online wallets from various countries, including Egypt, Iraq, Jordan, Iran, Bahrain, Saudi Arabia and .... The major cross-border gateways like Paypal, Stripe and local payment switches like BenefitPay. This allows customers to choose their preferred payment method and ensures secure and convenient payment processing.


## Hotels

Luxota's hotel web service implementation provides access to a vast network of hotels worldwide, covering more than 4.5 million properties. This is made possible through integration with multiple hotel channel managers, including SiteMinder, Hotelbeds, and Expedia. These channel managers provide real-time access to hotel inventory, pricing, and availability, allowing Luxota to offer a comprehensive solution for hotel bookings.


## SMS and Email Integration

Our travel platform offers SMS and email integration for efficient communication and notifications. Site administrators can easily set up email servers in the management suite and choose from 38 events that trigger email and SMS notifications, which can be customized with administrator-defined templates. We are compatible with various SMS providers from different countries and can integrate any format of their services into the site.

# Luxota Network

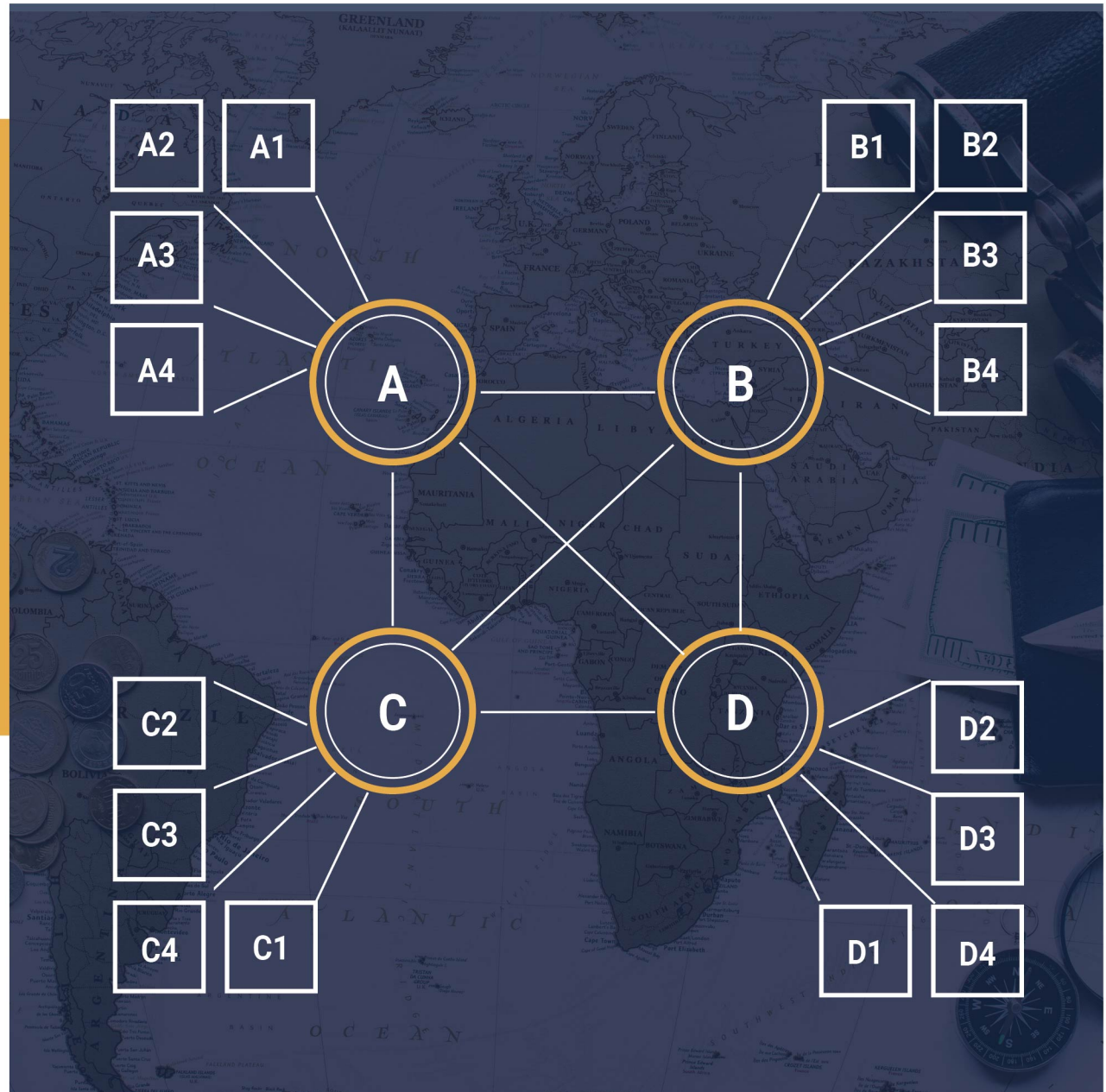
## Revolutionizing the Travel Industry

Luxota's innovative network infrastructure allows travel service providers to share their offerings with others on the platform, creating a comprehensive and diverse selection of travel services for customers. This unique approach sets Luxota apart from traditional travel companies and provides numerous benefits, such as increased customer loyalty, streamlined operations, and greater revenue potential. Learn more about how Luxota's network is revolutionizing the travel industry.

### Guide:

ABCD: Luxota regional representatives

A1-A4: The active agencies in region A



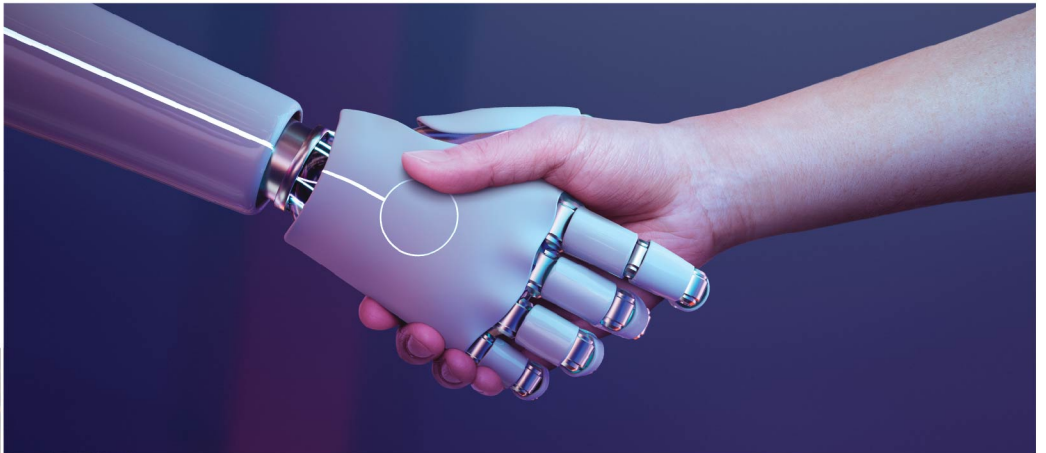
# Luxota Network

## Solving the Problem of Fragmented Travel Services

In the traditional travel industry, businesses are limited to offering a narrow range of services, resulting in fragmented customer experiences and limited revenue potential. Luxota's network addresses these issues by allowing businesses to share their services with others on the platform, creating a comprehensive and cohesive travel experience for customers.

# How AI is Revolutionizing the Travel Industry

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## Intelligent Pricing and Revenue Management in Travel Industry

In today's highly competitive travel industry, pricing and revenue management are critical for the success of any travel business. At our company, we are working on implementing intelligent pricing and revenue management solutions using the latest technologies in machine learning and AI. Our system will be able to analyze market trends, competitor pricing, and customer behavior to optimize pricing and maximize revenue for our clients. With real-time updates and intelligent recommendations, our system will enable travel businesses to stay ahead of the competition and provide customers with the best possible pricing and deals. Stay tuned for the launch of our intelligent pricing and revenue management system, coming soon to revolutionize the travel industry.



## Other Products

### Transforming Airport Operations with Luxota's DCS Software

Our airport DCS software solution is designed to simplify and optimize airport operations by automating passenger handling processes. DCS stands for Departure Control System, which is used to manage passenger check-in, boarding, and other related processes. Our software is currently being used in 14 airports across Tajikistan, Uzbekistan, and Russia, providing efficient and reliable operations for airport staff and enhancing the overall passenger experience. The system is highly customizable to meet the specific needs of each airport and is equipped with features such as real-time flight updates and passenger tracking. By utilizing our DCS solution, airports can improve their operational efficiency, reduce costs, and provide a seamless travel experience for their passengers.

### Revolutionizing Medical Tourism

The concept of medical tourism is gaining popularity as patients search for more affordable and accessible healthcare options. Luxota's innovative platform is leading the way in this industry, connecting patients with over 300 hospitals in the Middle East. With lower costs and access to specialized treatments, medical tourism offers a range of benefits for patients, and Luxota's platform makes the process easier to navigate. The platform also incorporates cutting-edge technology features to enhance the patient experience, making it a go-to solution for anyone considering medical tourism. In this article, we'll explore the trends in medical tourism and highlight how Luxota's solution is revolutionizing the industry.







## Our Global Reach

**Dubai (Headquarter), Luxota FZCO**  
LUXOTA Geographic coverage: UAE, Oman, Qatar, Saudi Arabia, Kuwait, Bahrain.

**Baghdad, Al-Rawdatain (Fly4all)**  
Fly4all Geographic coverage: Iraq, Lebanon, Syria, Jordan.

**Dushanbe, Blunax Co.**  
blunax Geographic coverage: Russia, Kazakhstan, Moldova, Kyrgyzstan, Belarus, Uzbekistan, Turkmenistan, Armenia, Azerbaijan, Tajikistan, Georgia.

**Tehran, Tafarogasht Afagh**  
 Geographic coverage: Iran, Afghanistan, Pakistan.